

C TSCM62 65

## SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP5

Product Group	: SAP Business Suite
Solution	: SAP ERP
Sub-solution	: Sales and Services
Component	: Sales Order Management
Delivery Methods	: Certification
Level	: Associate
Exam	: 80 questions
Sample Questions	: <a href="#">PDF Link</a>
Cut Score	: 59%
Duration	: 180 mins
Languages	: German, English, Spanish, French, Japanese, Korean, Russian, Chinese

### Topic Areas

Please see below the list of topics that will be covered within this certification and the courses that cover them:

#### **Sales Documents (customizing) > 12%**

Explain and perform tasks relating to Sales Documents (customizing).

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM605 \(EHP7 FOR ERP 6.0\)](#)

#### **Master Data 8% - 12%**

Master Data

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

#### **Cross-functional (customizing) 8% - 12%**

Maintain customization settings required to perform cross-functional business processes.

TSCM60 (EHP6 FOR ERP 6.0)

TSCM62 (EHP6 FOR ECC 6.0)

or

[SCM605 \(EHP7 FOR ERP 6.0\)](#)

[SCM610 \(EHP6 FOR ERP 6.0\)](#)

[SCM615 \(EHP7 FOR ERP 6.0\)](#)

[SCM650 \(EHP7 FOR ERP 6.0\)](#)

#### **Pricing and condition technique 8% - 12%**

Customize pricing and condition techniques

TSCM62 (EHP6 FOR ECC 6.0)

or

[SCM620 \(EHP7 FOR ERP 6.0\)](#)

#### **Billing (customizing) 8% - 12%**

Maintain customization settings required to perform basic billing processes.

TSCM62 (EHP6 FOR ECC 6.0)

or

[SCM615 \(EHP7 FOR ERP 6.0\)](#)

**Shipping (customizing) < 8%**

Maintain customization settings required to perform basic shipping processes.

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM610 \(EHP6 FOR ERP 6.0\)](#)

**Basics of ERP, NW and Solution Manager < 8%**

Explain and perform tasks relating to Basics of ERP, NW and Solution Manager.

TERP01 (EHP5 FOR SAP ERP 6.0)

[SM001](#)

**Availability Check < 8%**

Explain and perform tasks relating to Availability Check.

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

**Billing (basics) < 8%**

Explain and perform tasks relating to billing (basics).

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

**Shipping Process < 8%**

Explain and perform tasks relating to Shipping processes, including delivery and transportation scheduling.

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

[SCM610 \(EHP6 FOR ERP 6.0\)](#)

**Sales Process < 8%**

Explain and perform tasks relating to Sales process.

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

**Organizational Structures < 8%**

Explain and perform tasks relating to Organizational Structures.

TSCM60 (EHP6 FOR ERP 6.0)

TSCM62 (EHP6 FOR ECC 6.0)

or

[SCM600 \(EHP6 FOR ERP 6.0\)](#)

**Basic Functions (customizing) < 8%**

Explain and perform tasks relating to Basic Functions (customizing).

TSCM60 (EHP6 FOR ERP 6.0)

or

[SCM605 \(EHP7 FOR ERP 6.0\)](#)