

## SCM605

# Sales Processing in SAP ERP

Product Group	:	
Solution	:	SAP ERP
Sub-solution	:	
Component	:	
Delivery Methods	:	Certification
Level	:	Details, Configuration & Transaction
Exam	:	
Sample Questions	:	<a href="#">PDF Link</a>
Cut Score	:	
Duration	:	5 days
Languages	:	English

## Prerequisites

### Essential

- [SCM600](#) Business Processes in Sales and Distribution

### Recommended

- None

## Course based on software release

- SAP ERP 6.0 Enhancement Package 6

## Content

- Process overview
- Enterprise structures in sales
- Sales order processing
- Sales document types
- Item categories
- Schedule line categories
- Data flow
- Special business processes
- Handle incomplete documents
- Partner determination
- Contracts and scheduling agreements
- Material determination
- Material listing/exclusion
- Free goods